

Certified Lie Detection Practitioner

Have you ever wanted to know every time people are lying to you?
Did you ever feel as if you've just been lied to but didn't know for sure?
Are you missing sales because you can't 'read' your customers?
Do you want to enhance your relationship by understanding your partners?
Have you ever wanted to be a Professional Lie Detection Expert?
Do you want to start a new career as a lie detector practitioner?

Introduction

Certified Lie Detection Practitioner is a program designed to train participants not to read deception. Different types of interrogation techniques and hands-on practical sessions are shared to train participants to be a qualified lie detection practitioner. Identification of deception or lie spotting is not as simple as learning each gesture, facial expression, and verbal communication skills. It needs practical exercise for you to excel in identifying deception. Several factors are taken into consideration during lie sightings such as gender, race, educational background, social, economic factors and culture. These factors affect the gesture, body language, word choice during communication with others. Once all these processes have been completed, they will now have to be compared and analysed against the context of the happenings to reduce the possibility of random actions and responses that lead to a wrong conclusion.

Program Objectives

This program aims to

- Learn the skills to identify lie and deception nonverbally
- Identify lie and deception through verbal communication
- Train professional lie detection practitioner

Learning Outcomes

After completing this program, participants should be able to

- Identify deceptions through verbal and nonverbal communication
- Practice methods to avoid the trap of deception
- Practice interrogation techniques to capture deception and lie
- Prepare professional lie detection reports

Methodology

Case studies, forum discussion, role-play, presentations, gamification

Who Should Attend?

Middle management and senior management

Program Outline

Time	Day One
9.00am – 10.30am	World of Deception: The Truth about Lying This module, the participant would learn and understand the truth about lying. General and specific characteristics of a liar are identified in this module.
10.30am-11.00am	Break and Networking
11.00am-1.00pm	World of Deception: The Amazon Jungle This module, the participant would learn and understand the real Amazon jungle. All the elements in lie detection techniques are based on a scientific approach.
1.00pm-2.00pm	Lunch Break and Networking
2.00pm-3.30pm	Lying as a Selfish Act and Social Lubricant: Identification Sources of Deception and Steps of Lie Detection We need to understand why people lie (intention) and the motivation to like. This module is essential because it provides a strong background for a lie detector to complete a lie detector report.
3.30pm-4.00pm	Break and Networking
4.00pm-5.00pm	Lying as a Selfish Act and Social Lubricant: Steps of Lie Detection The myth of deception and the theory of deception are shared in this module. This module ended with basic and introduction of steps in lie detection.

Time	Day Two
9.00am – 10.30am	<p>Body Language and Lie Detection I</p> <p>During this module, Nine Clues to Deceit is shared. Practical sessions will sharpen the skills of lie detection. Thus, participants would learn skills to read the cues of deception</p>
10.30am-11.00am	Break and Networking
11.00am-1.00pm	<p>Body Language and Lie Detection I</p> <p>During this module, Nine Clues to Deceit is shared. Practical sessions will sharpen the skills of lie detection. Thus, participants would learn skills to read the cues of deception</p> <ul style="list-style-type: none"> • Mouth • Breath
1.00pm-2.00pm	Lunch Break and Networking
2.00pm-3.30pm	<p>Body Language and Lie Detection II</p> <p>This module continues to understand the role of nonverbal in lie detection. Participants are trained to read the cues of deception through:</p> <ul style="list-style-type: none"> • Hands and Arms • Body Movement
3.30pm-4.00pm	Break and Networking
4.00pm-5.00pm	<p>Body Language and Lie Detection II</p> <p>This module continues to understand the role of nonverbal in lie detection. Participants are trained to read the cues of deception through</p> <ul style="list-style-type: none"> • Feet

Time	Day Three
9.00am – 10.30am	<p>Identifying Verbal communication as Deception Tools</p> <p>Vocal cues to deception, using voice for rapport are shared in this module. The consistencies of verbal and nonverbal communication are analysed in this module. It covers tone, pitch, the rhythm of speech during identification of deception.</p>
10.30am-11.00am	Break and Networking
11.00am-12.00pm	<p>Statement Validity</p> <p>The statement validity assessment is taught to help the consultant to prepare a professional, scientific analysis</p>
1.00pm-2.00pm	Lunch Break and Networking
2.00pm-3.30pm	<p>Criteria-Based Content Analysis (CBCA)</p> <p>Participants are trained on how to conduct a verbal content analysis. Participants are trained to analyse words used, the terms, statements and the consistency of the sentences in this module.</p>
3.30pm-4.00pm	Break and Networking
4.00pm-5.00pm	<p>Model of Deception</p> <p>Model of deception is built in this module to understand and reveal the secret of deception through scientific content analysis.</p>

Time	Day Four
9.00am – 10.30am	<p>Interview/Questioning/ Interrogation Method</p> <p>Asking the right questions helps to reveal the truth. This module shares the verbal and nonverbal techniques during interview and questioning sessions. Providing the right motivation to reveal the truth during interrogation is shared in this module to achieve a high impact lie detection process.</p>
10.30am-11.00am	<p>Break and Networking</p>
12.00pm-1.00pm	<p>Pitfalls: Why People Fail to Catch Liars</p> <p>In this module, the participants would understand the psychology of how a liar thinks and behaves. The participants would learn the motives of lying both the offensive and the defensive. From the understanding, the participants would be able to look in-depth at the reasons for lying for the participants.</p>
1.00pm-2.00pm	<p>Lunch Break and Networking</p>
2.00pm-3.30pm	<p>Evaluation as Lie Detector Expert and Consultant</p> <p>Participants will learn a method to prepare a professional lie detection report to assist in the lie detection process. The participants would learn the legal requirement on report writing so that the report can be used in the court.</p>
3.30pm-4.00pm	<p>Break and Networking</p>
4.00pm-5.00pm	<p>Report Writing</p> <p>The participant would learn how to present a lie detection report professionally according to the format to assist clients for further investigation.</p>